

# Contracting Models for P2P Content Distribution

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# Introduction

- A Peer-to-Peer (P2P) network is a **social network** for pooling resources such as bandwidth, computing, information, and content
- **File sharing** is probably the most successful and prevalent
- In this paper, we study the **contract design** of commercial P2P networks



# P2P market

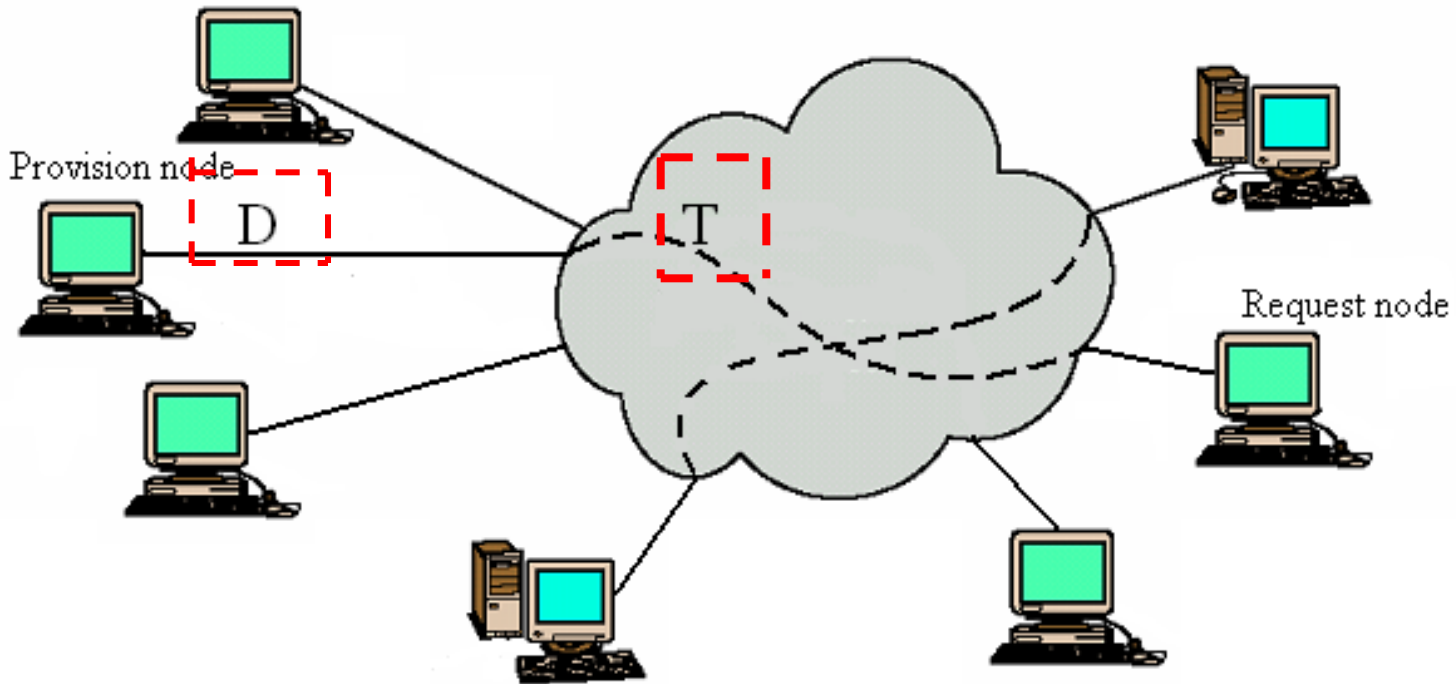
- File sharing services would reach \$28 billion by 2012 (Insight Research Corporation, 2008)
- File sharing programs in PC from 51 millions in 2006 to 60.5 million in 2009 (BigCampagne 2009)
- Snocap uses sound fingerprinting to support **song** trading over a P2P network
- Audio Feast use P2P to deliver **digital ratio**
- Warner Brothers Home Entertainment use BitTorrent to distribute protected **movie and TV program**



# Realization of Commercial P2P Networks

- Quality measure (file transfer QoS)
- Operating policy (provision nodes recommendation)
- Incentive Mechanism (upload reward and download pricing schemes)

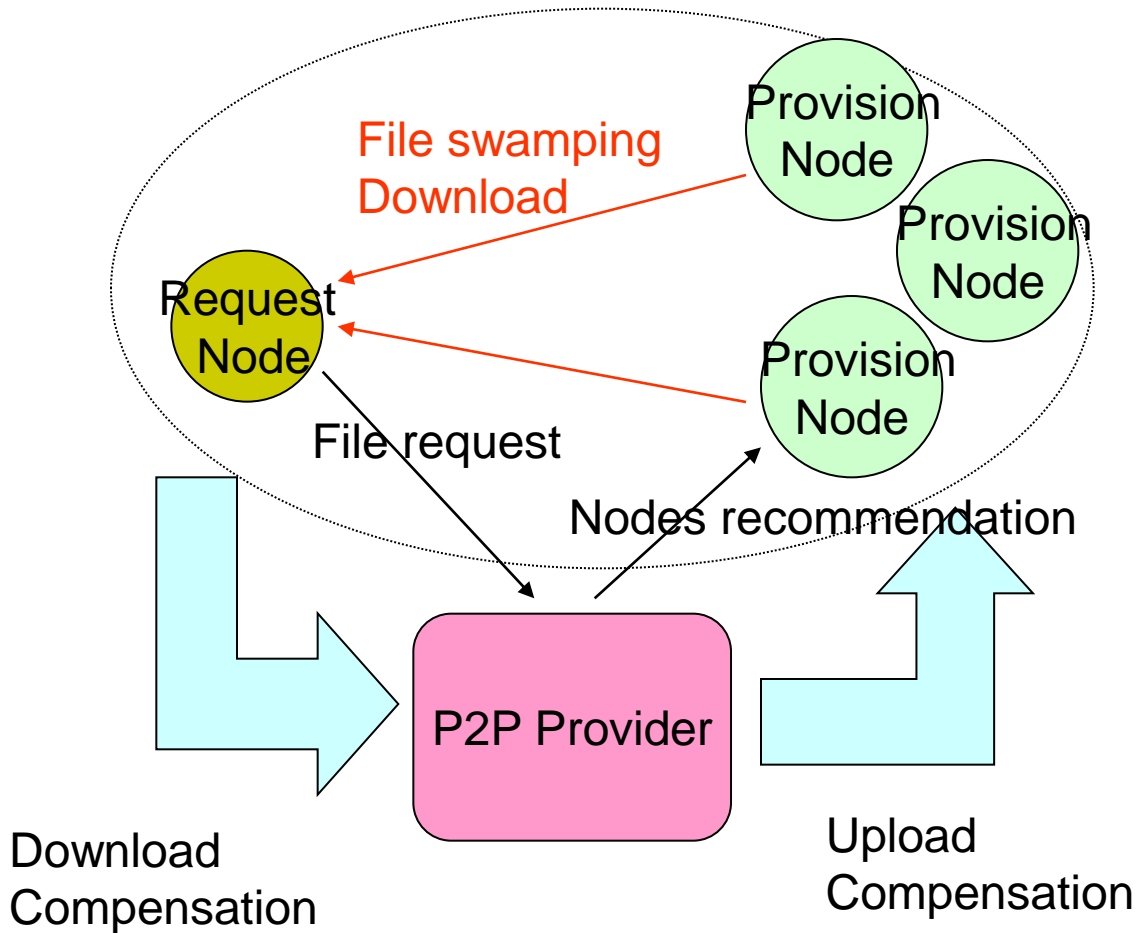
# Quality Measure: File Transfer Delay



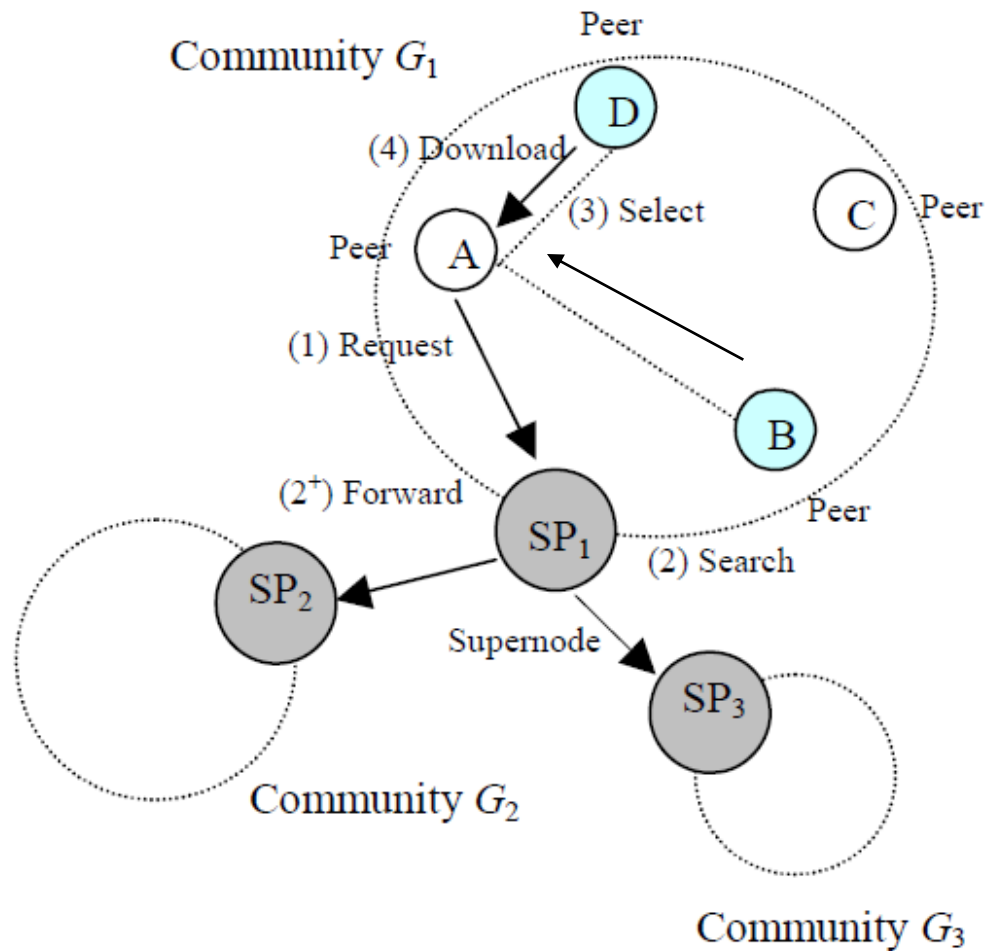
***D***: provision delay at peer node

***T***: transmission delay at public network

# Download Service and Monetary Flow

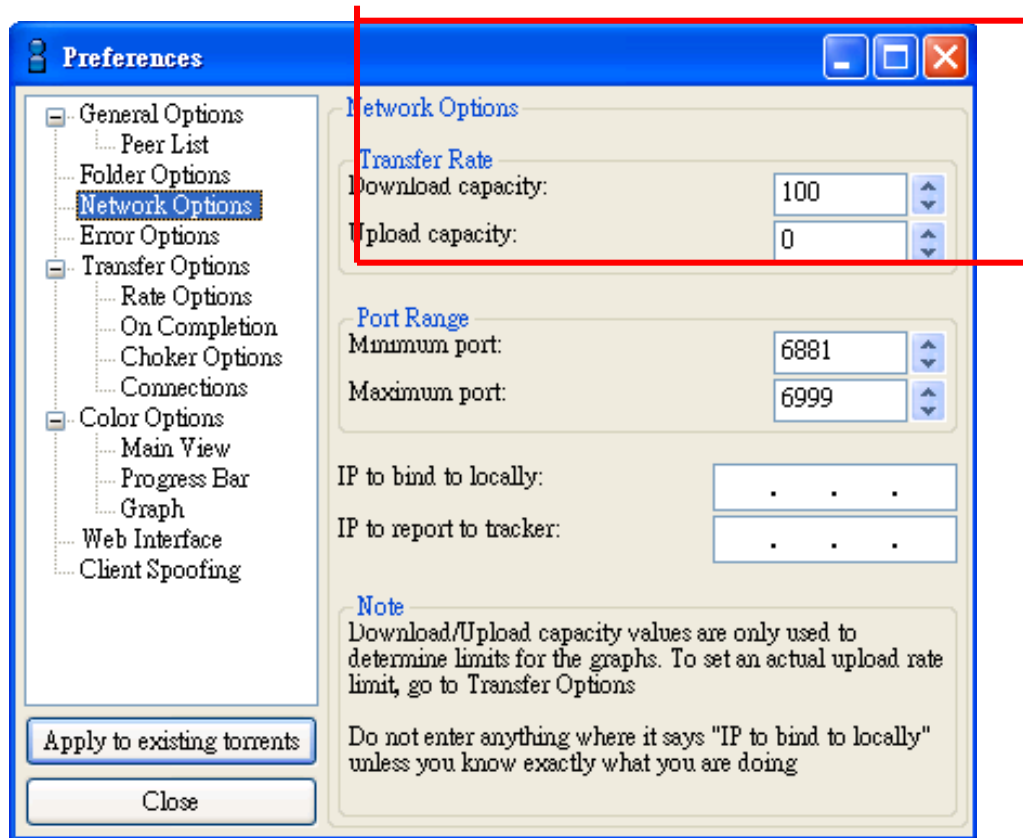


# Operating Policy of P2P Download



# Optimal effort (upload capacity)

- Example: Kazza





# Research Questions

- **P2P service quality problems**
  - Uncertain public network
  - Hidden actions problems (moral hazard) on upload capacity provision
- **Optimal contract design**
  - Compensation mechanism
  - Pricing scheme
- **Optimal network size**
  - QoS maximization
  - Profit maximization
- **Competition of P2P providers**



# The Model

**Table 1:** Model parameters

<b>Parameter</b>	<b>Description</b>
$n$	Total number of peer nodes
$\hat{n}_p$	Maximum number of provision nodes allowed to upload
$\tau$	Upper bound of transmission delay
$\beta$	Content availability of a peer node
$f_0$	The size of a typical file
$c_b$	Cost of bandwidth capacity
$D$	Provision delay
$T$	Transmission delay
$Q$	Transfer delay ( $Q = D + T$ )
<b>Decision Variables</b>	
$w_0$	Participation compensation
$w_d$	Upload compensation
$b$	Bandwidth capacity
$p$	Download fee
$m$	Optimal number of provision nodes

# P2P Dynamics

- Content Provision

$$x_{i,m} = \begin{cases} 1, & \text{if node } i \text{ has file } F_m; \\ 0, & \text{otherwise,} \end{cases} \quad \forall i \in \{1, \dots, n\}$$

$\beta_{i,m} = E(x_{i,m})$  : The probability that node  $i$  has file  $F_m$

- $n$  : number of active nodes
- $x_{i,m}$  : Availability of the file  $F_m$  stored on node  $i$

# P2P Dynamics

- Provision Delay ( $D$ )
  - The provision delay at peer node  $j$  is calculated as  $D_j = f_0 / (b_j n_p)$ , where  $1 \leq n_p \leq \hat{n}_p$
  - $f_0$ : the size of a file
  - $\hat{n}_p$ : the maximum number of peer node allowed to jointly upload the request file
  - $b_j$ : bandwidth capacity

# P2P Dynamics

- Transmission Delay ( $T$ )- delay in the public network
- $T_{ij}$  : The transmission delay between content request node  $i$  and provision node  $j$ 
  - *i.i.d.* random variable with density function  $f(\cdot)$
  - uniformly distributed on  $[0, f_0 \tau/n_p]$
  - $\tau$  : the upper bound of transmission delay per byte

# P2P Dynamics

- Transfer Delay (denoted as  $Q$ ) = Provision delay (denoted as  $D$ ) + Transmission delay (denoted as  $T$ )

# P2P Operating Policies

- Provision policy
  - Recommend the “closest” (fastest) provision nodes
  - If more than the maximum allowed nodes,  $\hat{n}_p$ ,  $\hat{n}_p$  can provide a file, only the ranked nodes with top-smallest estimated transfer delay will be selected as the provision nodes.
  - The transfer delay between request node  $i$  and provision node  $j$  is  $Q_j = D_j + T_{i,j}$

# P2P Operating Policies

- The optimal set of provision nodes

$$\Phi = \left\{ j \mid j \in I_1 \cup I_2 \cup \dots \cup I_{\min(|S_0|, \hat{n}_p)} \right\}$$

- $S_0 = \{Q_j \mid x_{j,m} = 1\}$ : the set of transfer delay of all satisfied peer nodes
- $|S_0|$ : the total number of satisfied peer nodes

$$I_k = \{j \mid Q_j = \inf S_{k-1}\}$$

$$S_{k-1} = S_0 - \{Q_j \mid j \in I_1 \cup I_2 \cup \dots \cup I_{k-1}\} \quad \text{for } 2 \leq k \leq \hat{n}_p$$

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# Contracting Model

- The **principal (the P2P provider)** hires many **agents (provision nodes)** to perform a task (file upload).
- The principal cares only on performance (overall transfer delay  $Q=D+T$ ) and not the effort exerted by agents (upload capacity  $b$  or provision delay  $D$ ).
- As effort is costly to an agent, the principal has to compensate the agents for incurring this cost.

# Contracting Model

- Since effort is unobservable, the performance of file transfer is used to evaluate the quality of service.
- Service price and compensation:
  - $w_0$  : participation compensation
  - $w_d$  : upload compensation
  - $p$  : download price
- Only the provision node with fastest transfer speed will be chosen to upload the content file, and receives upload compensation!!

# Contracting Model

- Stages of the contracting game:
  - (1) The P2P provider makes *take-it-or-leave-it* offers to the peer nodes
  - (2) If they accept the offer, they make the decision of *upload bandwidth capacity*
  - (4) All contracted peer nodes receive a *participation compensation*
  - (5) After the content download is completed, the request node pays the P2P provider content *download service fee*
  - (6) The chosen provision nodes receive *the upload compensation*

# Optimal Reward Scheme

- Cost of capacity provision:
  - Assume the cost of bandwidth capacity is  $c_b$  per byte/sec, the participating cost of peer node  $i$  is formulated as

$$C(D_i) = c_b b_i = \frac{c_b f_0}{\hat{n}_p D_i}$$

- Reward of uploading service:

$$W(D_i) = w_0^* + \text{Prob}\{i \in \Phi \mid D_i \text{ is selected}\} w_d^*$$

# Optimal Reward Scheme

- The probability that peer node  $i$  will be selected as one of the provision nodes

$$\begin{aligned} \text{Prob}\{i \in \Phi \mid D_i \text{ is selected}\} &= \beta \cdot \sum_{k=0}^{\hat{n}_p-1} \binom{n-1}{k} \beta^k (1-\beta)^{n-1-k} \\ &+ \beta \cdot \sum_{k=\hat{n}_p}^{n-1} \beta^k (1-\beta)^{n-1-k} \sum_{Z \in \Gamma_k} \text{Prob}(i \text{ among top-}\hat{n}_p \text{ fastest} \mid Z). \end{aligned}$$

# Optimal Reward Scheme

- The probability of peer node  $i$  being among the top-  $\hat{n}_p$  fastest

$$\begin{aligned} & \text{Prob}(i \text{ among top-}\hat{n}_p \text{ fastest} | Z, T_{ir}) \\ &= \sum_{u=0}^{\hat{n}_p-1} \sum_{J \in G_u} \prod_{j=1}^u \text{Prob}\{D_j + T_{jr} < D_i + T_{ir}, j \in J\} \prod_{j=u+1}^k \text{Prob}\{D_j + T_{jr} > D_i + T_{ir}, j \in J\} \\ &= \sum_{u=0}^{\hat{n}_p-1} \sum_{J \in G_u} \prod_{j=1}^u F(D_i + T_{ir} - D_j) \prod_{j=u+1}^k (1 - F(D_i + T_{ir} - D_j)) \end{aligned}$$

# Optimal Reward Scheme

- $F$  is the CDF for the transmission delay; therefore, we have:

$$\text{Prob}\left(i \text{ among top-}\hat{n}_p \text{ fastest} \mid Z\right) = \int_0^{f_0\tau/\hat{n}_p} \text{Prob}\left(i \text{ among top-}\hat{n}_p \text{ fastest} \mid Z, T_{ir}\right) f(T_{ir}) dT_{ir}$$

- Thus, the probability of being selected as the provision node is determined by **endogenous provision delays** of all the participating peer nodes and **stochastic transmission delay** incurred in the public network.

# Optimal Reward Scheme

- Optimal upload capacity:

$$\max_{D_i} U_i = W(D_i) - C(D_i)$$

- Solving  $\partial U_i / \partial D_i = 0$

- The optimal provision delay of a peer node  $i$  satisfies

$$\frac{\beta L(n-1, \hat{n}_p) \hat{n}_p w_d^*}{f_0 \tau} = \frac{c_b f_0}{D_i^2 \hat{n}_p}, \quad \text{where}$$

$$L(n-1, \hat{n}_p) = \sum_{k=\hat{n}_p}^{n-1} \left( \binom{n-1}{k} \beta^k (1-\beta)^{n-1-k} \right)$$



# Optimal Reward Scheme

- The best response bandwidth capacity and provision delay of peer node  $i$  are:

$$b_i^* = \sqrt{\frac{\beta L(n-1, \hat{n}_p) w_d^*}{c_b \tau}}$$

$$D_i^* = \frac{f_0}{\hat{n}_p} \sqrt{\frac{c_b \tau}{\beta L(n-1, n_p) w_d^*}} = \frac{f_0}{\hat{n}_p b_i^*}$$

# Optimal Reward Scheme


- Optimal reward scheme
  - Assume that the value of a downloaded content is  $v$ .
  - The highest price a peer node is willing to pay is  $p = v - \gamma (D+T)$ , where  $\gamma$  represents the sensitivity to delay.

# Optimal Reward Scheme

- The profit maximization function of the P2P provider

$$\max_{w_0, w_d} \pi_m = Hp - nw_0 - \kappa w_d \quad s.t. \quad U_i \geq 0,$$

$$H = 1 - (1 - \beta)^n, \kappa = \sum_{k=1}^n \left( \binom{n}{k} \beta^k \cdot (1 - \beta)^{n-k} \cdot \min(k, \hat{n}_p) \right)$$

Solving  $\partial\pi / \partial D = 0$    $D^*(n) = \sqrt{\frac{nc_b f_0}{\gamma H(n) \hat{n}_p}}$

# Proposition 1.

## Optimal reward scheme and capacity effort

- The optimal reward scheme (participation compensation and upload compensation) and capacity effort are given by:

$$W(w_0^{m*}, w_d^{m*}) = \left( \sqrt{\frac{c_b \gamma f_0 H(n)}{\hat{n}_p n}} - \frac{\gamma f_0 \tau H(n) \kappa}{n^2 \beta L(n-1, \hat{n}_p) n_p}, \frac{\gamma f_0 \tau H(n)}{n \beta L(n-1, \hat{n}_p) n_p} \right)$$

$$b_m^*(n) = \sqrt{\frac{\gamma f_0 H(n)}{n c_b \hat{n}_p}}$$

# Corollary 1.

## The impact of system parameters on the reward scheme and capacity provision

**Table 2:** Impact of system parameters on reward scheme

	$n$	$\hat{n}_p$	$\tau$	$\beta$	$f_0$	$c_b$
$w_d^{m*}$	-	*	+	-	+	×
$b^{m*}$	-	-	×	+	+	-

+ increase; - decrease; \* non-monotonic; × no effect

- $n$ -network size,  $\hat{n}_p$ -file swarming,  $\tau$ -public network,  $\beta$ -content availability,  $f_0$ -content size,  $c_b$ -bandwidth cost

# The impact of File Swarming

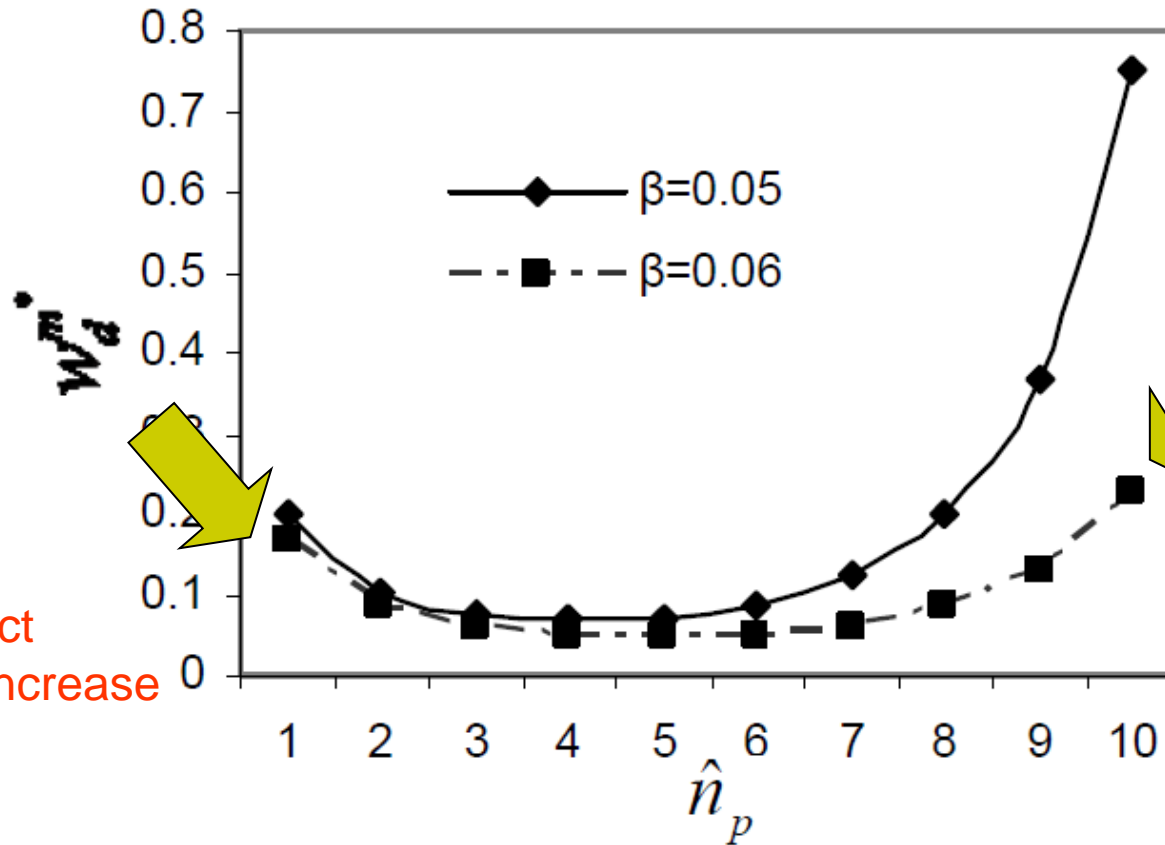


Figure 1: Impact of file swarming on upload compensation

# Optimal Pricing Scheme

- Service quality:

- The expected minimum transmission delay among  $k$  nodes is denoted by  $T_{\min(k)}$ .

$$T_{\min(k)} = \frac{k! \int_0^{f_0 \tau / \min(k, \hat{n}_p)} T_{ij} \cdot F(T_{ij})^{\min(k, \hat{n}_p) - 1} \cdot (1 - F(T_{ij}))^{k - \min(k, \hat{n}_p)} \cdot f(T_{ij}) \cdot dT_{ij}}{(k - \min(k, \hat{n}_p))! (\min(k, \hat{n}_p) - 1)!}$$

- The expected transmission delay for a file in the network with  $n$  nodes

$$T(n) = E(T_{\min(k)} \mid \text{requested file is available})$$

$$= \sum_{k=1}^n T_{\min(k)} \binom{n}{k} \beta^k (1 - \beta)^{n-k} f_0 \tau / H(n)$$

# Corollary 2.

## The impact of network size, file swarming and content availability on QoS

- Provision delay **increases** with **network size**, whereas transmission delay **decreases** with **network size** .
- Provision delay decreases with the maximum number of simultaneous upload, whereas transmission delay is independent of  $\hat{n}_p$
- Both provision and transmission delays **decrease** with expected **content availability** at each of the nodes.



# Proposition 2.

## Optimal pricing scheme

- *The optimal pricing scheme of content download service is given by:*

$$p_m^* = v - \sqrt{\frac{nc_b \gamma f_0}{H(n) \hat{n}_p}} - \frac{(H(n) - n\beta(1 - H(n))) \gamma f_0 \tau}{(n+1)\beta H(n)}$$

# Corollary 3.

The impact of system parameters on the price scheme and capacity provision

Table 3: Impact of system parameters on pricing scheme

	$n$	$\hat{n}_p$	$\tau$	$\beta$	$f_0$	$c_b$
$p^{m*}$	*	+	-	+	-	-

+ positive; - negative; \* non-monotonic

# Optimal Network Size

- The profit function of P2P provider is rewritten as:

$$\pi_m^* = H(n)v - 2\sqrt{nc_b\gamma f_0 H(n)/\hat{n}_p} - \frac{(H(n) - n\beta(1 - H(n)))\gamma f_0\tau}{(n+1)\beta}$$

- The P2P quality of service is rewritten as:

$$Q(n) = D(n) + T(n) = \sqrt{\frac{nc_b f_0}{\gamma H(n)\hat{n}_p}} + \frac{(H(n) - n\beta(1 - H(n)))f_0\tau}{(n+1)\beta H(n)}$$

# Corollary 4.

- The optimal network size increases with dispersion degree of peer positions.
- However, the optimal network size decreases with cost of bandwidth capacity. The effect of file size may be positive or negative, depending on cost of bandwidth capacity.

**Table 4:** Impact of system parameters on optimal network size

	$\tau$	$\hat{n}_p$	$f_0$	$c_b$
$n^*$	+	+	*	-

+ positive; - negative; \* non-monotonic

# Optimal Network Size

- Denote  $m$  as the number of satisfied peer nodes for a given content request.
- We examine the optimal number of provision nodes  $m$  who have the requested file and compete for the upload service because the network size can be approximately obtained by calculating  $n \approx m / \beta$  .

# Optimal Network Size

- The profit maximizing function of the P2P provider:

$$\max_m \pi_m^*(m) = v - 2\sqrt{mc_b\gamma f_0 / \hat{n}_p} - \gamma f_0\tau / (m+1)$$

- The service quality maximizing function:

$$\min_m \gamma Q(m) \equiv \gamma(D(m) + T(m)) = \sqrt{mc_b\gamma f_0 / \hat{n}_p} + \gamma f_0\tau / (m+1)$$

# Proposition 3.

## Optimal network size

- Optimal network size that maximizes the profit of the P2P provider is **smaller** than that maximizing service quality. (  $m_{\pi}^* < m_Q^*$  )
- When the network size is sufficiently large, approximate optimal numbers of provision nodes are obtained as follows:

$$m_{\pi}^* \approx \sqrt[3]{\gamma f_0 \tau^2 \hat{n}_p / c_b}, m_Q^* \approx \sqrt[3]{4\gamma f_0 \tau^2 n_p / c_b}$$

# Competing P2P Networks

- Two symmetric P2P networks competing for the content distribution service
- Let  $m$  is the total number of P2P participants that have the requested file, and  $m_{\pi}^*$  the optimal number of satisfied peer nodes in a single P2P network.



# Competing P2P Networks

- The case of large population of provision nodes:  $(m \geq 2m_{\pi}^*)$ 
  - each P2P provider offers the service reward and price schedule at **monopolistic** level.
  - The reward scheme is built from the **participation constraint**

# Competing P2P Networks

- The case of small population of provision nodes:  $( m < 2m_{\pi}^* )$ 
  - The reward scheme should be built from the **incentive constraint** as the provider is no longer able extract all the surplus of the participants.
  - In the profit function of a competing P2P provider, we rewrite the objective function as:

$$\max_{D, w_0} \pi_c = v - \gamma(D + T) - c_b f_0^2 \tau / (\hat{n}_p D^2) - m_c w_0$$

# Proposition 4.

## Competing P2P networks

- For a competing P2P networks, the equilibrium reward scheme is:

$$W(w_0^{c*}, w_d^{c*}) = \begin{cases} \left( \sqrt{\frac{c_b \gamma f_0}{\hat{n}_p m_\pi^*} - \frac{\gamma f_0 \tau}{m_\pi^{*2}}, \frac{\gamma \tau f_0}{\hat{n}_p m_\pi^*} \right) & \text{if } m \geq 2m_\pi^*; \\ \left( \frac{2}{m} \left( v - \left( \sqrt[3]{2} + \sqrt[3]{1/4} \right) \sqrt[3]{\frac{c_b \tau \gamma^2 f_0^2}{\hat{n}_p}} - \frac{2\gamma f_0 \tau}{m+2} \right), \sqrt[3]{\frac{c_b \tau \gamma^2 f_0^2}{4\hat{n}_p^4}} \right) & \text{if } m < 2m_\pi^*. \end{cases}$$

$$b_c^* = \begin{cases} \sqrt{\frac{\gamma f_0}{m_\pi^* c_b \hat{n}_p}} & \text{if } m \geq 2m_\pi^*; \\ \sqrt[3]{\frac{\gamma f_0}{2c_b \tau \hat{n}_p^2}} & \text{if } m < 2m_\pi^*, \end{cases}$$

$$p_c^* = \begin{cases} v - \sqrt{\frac{m_\pi^* c_b f_0 \gamma}{\hat{n}_p}} - \frac{\gamma f_0 \tau}{m_\pi^* + 1} & \text{if } m \geq 2m_\pi^*; \\ v - \sqrt[3]{\frac{2c_b \tau \gamma^2 f_0^2}{\hat{n}_p}} - \frac{2\gamma f_0 \tau}{m+2} & \text{if } m < 2m_\pi^*. \end{cases}$$

# Corollary 5.

- Upload compensation and capacity provision remain at two constant levels as the population of peer nodes changes.

# Conclusion

- Utilizing the tournament model from incentive theory, the paper has presented contract (including reward and pricing) scheme for P2P file-sharing networks.
- We propose a price schedule which is determined based on the performance of P2Pdownload service.

# Summary of Findings

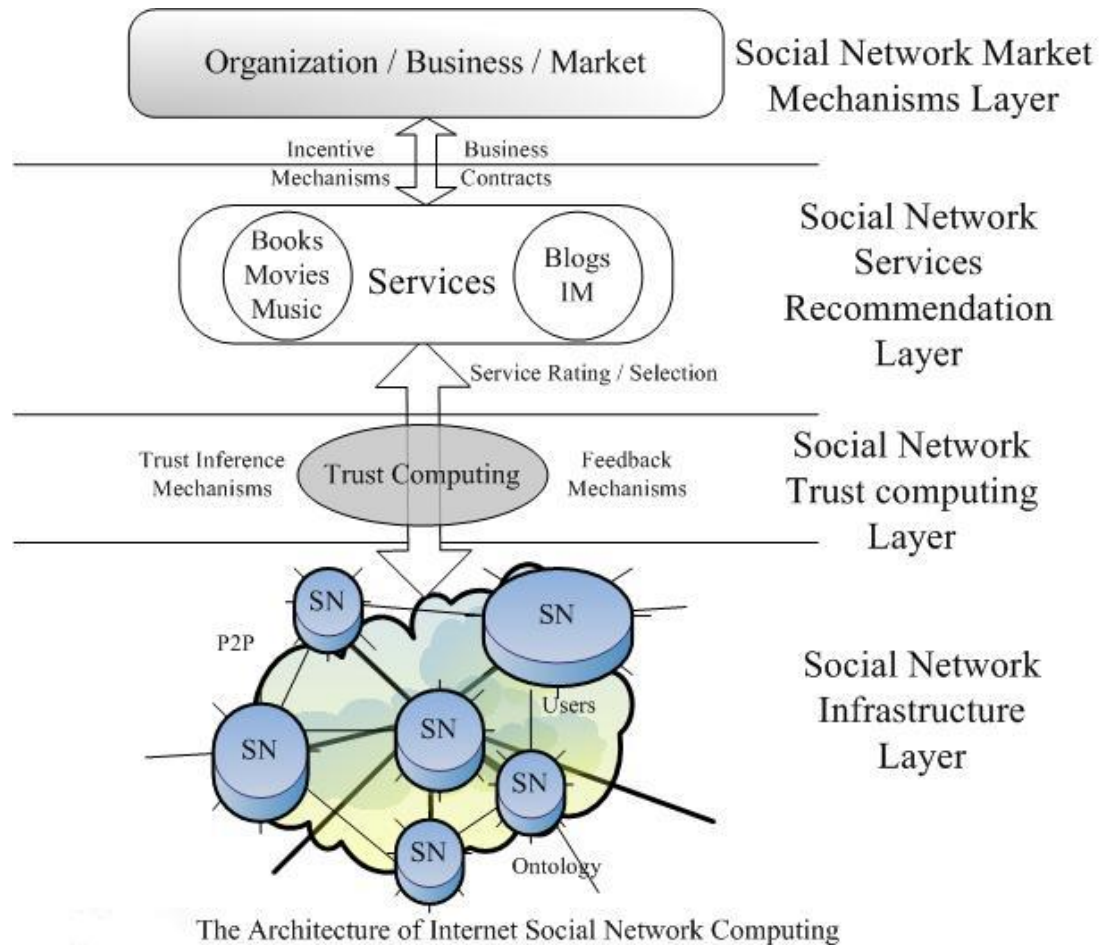
- **QoS issue**
  - larger network size, better transmission delay but worse provision delay
- **Optimal Contract**
  - Upload compensation increases with uncertainty in public network domain
  - The effect of file swarming technology on upload compensation level is non-monotonic
- **Optimal Network Size**
  - Network size of profit maximizing is less than network size of QoS maximization
- **Competitive Market**
  - the results are determined by the population of the peer nodes. Upload compensation and capacity provision keep at two different constant levels

# Extended works

- Heterogeneity of peer nodes
- Asymmetric Information (adverse selection)
- Public networks and P2P topology  
(transmission delay distribution)
- Comparison of contract formats

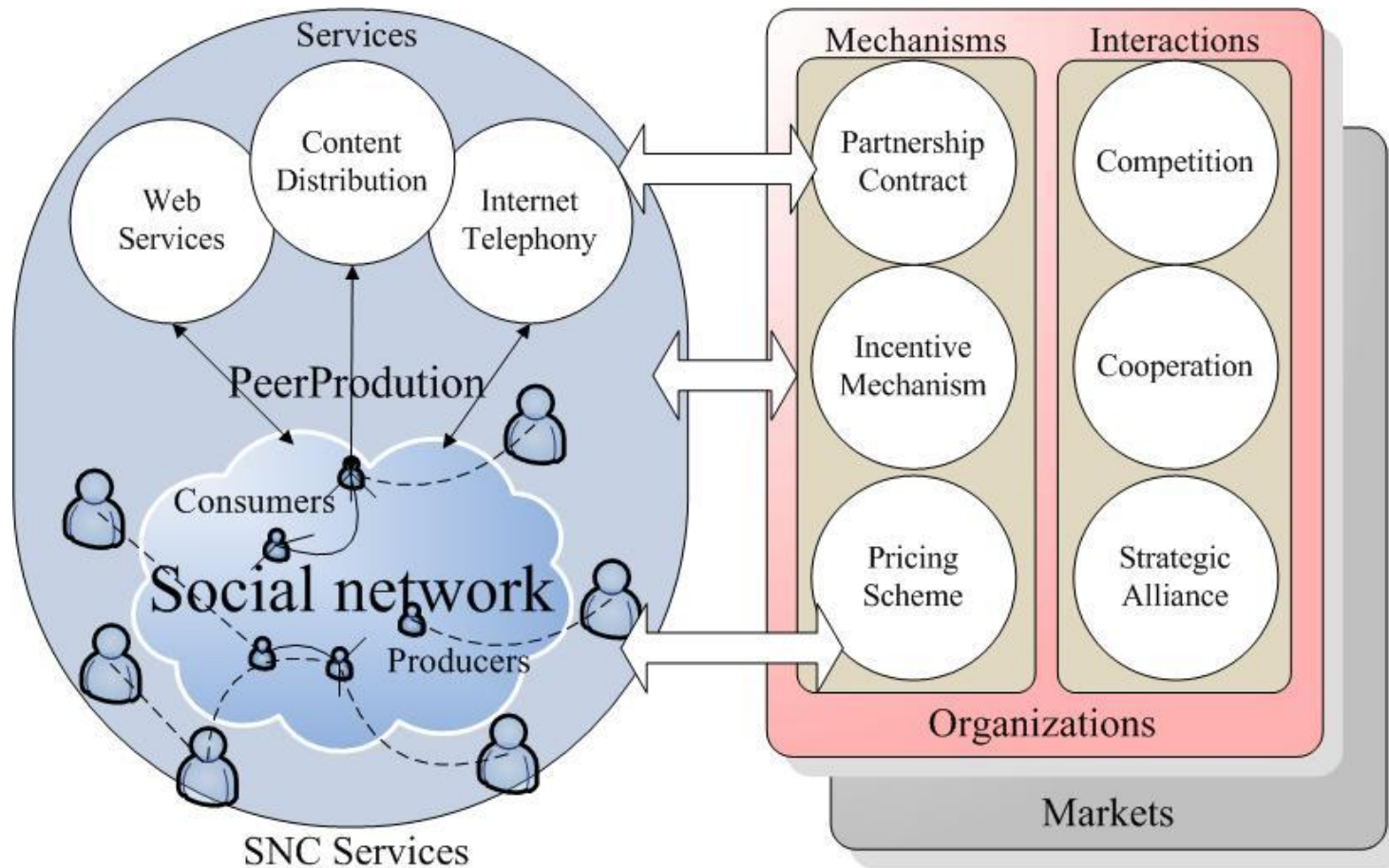


# Research Issues in IT Economics





# Research Issues in IT Economics



Market Mechanism of Social Network Computing Services

# Current Research: IT Monetization

- **Wireless/Mobile Pricing**
  - P2P VoIP routing
  - WiFi /MiMax (Hotspot contract, FON )
- **Web ads Pricing and recommender system**
  - Display Ads / Contextual Ads / Keywords Pricing
  - Social Ads delivery
- **Content Pricing**
  - DRM pricing
  - Digital movie/music channel
- **Peer production Pricing**
  - Platform pricing and planning
  - Market mechanism (YouTube)

# Q & A